

DIR Contract Number DIR-TSO-3447**Appendix C Pricing Index****Vendor Summary**

GlobaFone, Inc. offers hardware and services for satellite voice through this contract. The only equipment available through this contract is equipment required to use service plan offerings stated in this Appendix C Pricing Index.

Pricing

Item	Fixed Price
Satellite Phone	
IsatPhone Pro 2 GlobaFone Kit: Includes IsatPhone, Handset charged, tested and labeled with your phone number. SIM card inserted. Laminated Easy Guide with your satellite phone number, basic phone functionality, and dialing pattern instructions. All packed in our nylon padded carrying case	\$899.00 /each
Accessories	
Carry Case	\$27.75 /each
Battery	\$21.97 / each
AC Wall Charger	\$22.00 / each
DC Car Charger	\$15.17 /each
Micro USB Cable	\$17.10 /each
Wired Hands Free Headset	\$17.10/each
Beam IsatDOCK Marine	\$1,347.00 /each
Beam IsatDOCK Pro	\$1,187.00 /each
Beam IsatDOCK Drive	\$977.00 /each
Beam IsatDOCK Lite	\$564.00 /each
Beam IsatDOCK 6m Cable Kit	\$81.88 /each
Beam IsatDOCK 13m Cable Kit	\$150.37 /each
Beam IsatDOCK 18.5m Cable Kit	\$220.51 /each
Beam IsatDOCK 40m Cable Kit	\$559.95 /each
Beam Privacy Handset	\$139.00 /each
Beam AC110-240v Plug Pack	\$131.46.00 /each
Beam UPS battery pack	\$512.32 /each
Beam Man Down Bundle	\$789.00 /each
IsatPhone Service	
Basic Service: Includes 10 Monthly Minutes. 12-month contract period	
Activation	\$0.00
Monthly Service Fee	\$32.30
Voice/fax/data to fixed	\$1.21 /each

Voice/fax data/ to cellular	\$1.21 /each
Voice/fax/data to BGAN/FBB/SBB	\$1.21 /each
Voicemail	\$0.86 /each
SMS	\$0.57 /each
Basic Service: Includes 60 monthly 12-month contract period	
Activation	\$0.00
Monthly Service Fee	\$51.30
Voice/fax/data to fixed	\$1.21 /each
Voice/fax data/ to cellular	\$1.21 /each
Voice/fax/data to BGAN/FBB/SBB	\$1.21 /each
Voicemail	\$0.86 /each
SMS	\$0.57 /each
Satellite Phones (portable and fixed)	
9575 Iridium Complete GlobaFone Kit. Includes 9575 Complete Kit Plus GlobaFone packaging to include: Handset battery fully charged, and labeled with phone number, PIN code requirement removed SIM card inserted, A laminated Easy Guide labeled with your phone number, basic phone functionality and dialing instructions, 24/7 contact information, All packed in our nylon padded bag	\$1,288.00 /each
9555 Iridium Complete GlobaFone Kit. Includes 9555 Complete Kit Plus GlobaFone packaging to include: Handset battery fully charged, and labeled with phone number, PIN code requirement removed SIM card inserted, A laminated Easy Guide labeled with your phone number, basic phone functionality and dialing instructions, 24/7 contact information, All packed in our nylon padded bag	\$1,049.00 /each
ASE MC05 ComCenter II Outdoor w/ POTS, IP, and Built-in Antenna - Includes AC/DC Transformer, AC and DC Cords and User Manual on CD	\$3,014.00 /each
Accessories	
Auxiliary Antenna Adapter - 9505A	\$125.10 /each
Antenna Adapter - 9555	\$71.10 /each
Fixed Mast Antenna - Bracket Mount	\$206.10 /each
Fixed Mast Antenna - Pipe Mount	\$206.10 /each
Mobile Fixed Mount Antenna	\$224.10 /each
Mobile Magnetic Mount Antenna	\$206.10 /each
Battery - 9555 Rechargeable Li-ion Battery	\$108.00 /each
Pelican Case 1200 with custom foam for 9555 - Yellow, Black or Orange	\$89.10 /each
Pelican Case 1300 with custom foam for 9505A - Yellow, Black or Orange	\$98.10 /each
AC Charger International Plug Kit - 9505A & 9555	\$44.10 /each
AC Travel Charger - 9505A & 9555 (plug kit sold separately)	\$89.10 /each
Data Kit, Direct Internet 2.0 - 9505A	\$143.10 /each
Data CD - 9555 (Incl. USB Driver and User Manual)	\$9.00 /each

Intelligent Handset, Swivel Ram Mount, and Hardware Kit for 9555 Docking Station	\$395.10 /each
Headset - 9505A & 9555 Hands-free Retractable	\$35.10/each
Accessories	
Auxiliary Antenna Adapter - 9505A	\$71.10 /each
Leather Holster w/Lanyard - 9505/9505A	\$53.10 /each
Leather Holster - 9555	\$543.10 /each
User Guide - 9555	\$26.10 /each
User Guide - 9505A	\$26.10 /each
ASE MC03 9505A Docking Station w/POTS and RS232 - Includes Handset Interface, AC/DC Transformer, AC and DC Cords and User Manual on CD	\$1,619.10 /each
ASE DK050 9555 Docking Station w/USB - Handset Interface, AC/DC Transformer, AC and DC Cords and User Manual on CD	\$809.10 /each
ASE DK050-H 9555 Handset Kit Docking Station w/USB and Handset - Includes Handset with Swivel Ram Mount, Handset Interface, AC/DC Transformer, AC and DC Cords and User Manual on CD	\$1,169.10 /each
ASE DK075 9555 Docking Station w/POTS and USB - Includes Handset Interface, AC/DC Transformer and AC and DC Cords, User Manual on CD	\$1,349.10 /each
ASE DK075- H Handset Kit 9555 Docking Station w/POTS, USB and Handset - Includes Handset with Ram Swivel Mount, Handset Interface, AC/DC Transformer and AC and DC Cords, User Manual on CD	\$1,709.10 /each
Beam SatDOCK 9555 Cradle Includes: SatDOCK Cradle, Bluetooth, H/F Interface, Spk-Mic, RAM Mount Arm, Power leads & fuses	\$1,079.10 /each
Beam SatDOCK 9555 Cradle with Handset Bundle kit - Includes 9555SD/ SatDOCK Cradle, RST710/	\$1,349.10 /each
Beam PotsDOCK 9555 Docking Unit Includes: Cradle, Universal Mounting Arm & bolts, 9-32V DC power cable or 110-240V AC plug pack, User Manual, Quick start guide.	\$1,151.10 /each
Beam PotsDOCK Voice Bundle 9555 Includes: PotsDOCK, Privacy Handset, RST710 antenna & 12m cable kit	\$1,556.10 /each
50' Cable for ComCenter II, Outdoor	\$216.00 /each
100' Cable for ComCenter II, Outdoor	\$432.00 /each
Iridium Service Rates- Post Paid	
Basic Service Includes 0 monthly minutes	
Activation Fee	\$0.00
Monthly Fee	\$44.00 /monthly
Iridium- PSTN	\$1.27 /each
Iridium-Iridium	\$0.90 /each
Iridium SMS	\$0.60 /each
Iridium 2-Stage Dialing	\$1.99 /each
Iridium- Other satellite networks (Globalstar, Thuraya, BGAN, IsatPhone,)	\$11.99 /each
Basic 10 Service Includes 10 monthly minutes * *requires a new SIM card for lines with existing service	
Activation Fee	\$0.00

Monthly Fee	\$44.00 / monthly
Iridium- PSTN	\$1.27 /each
Iridium-Iridium	\$0.90 /each
Iridium SMS	\$0.60 /each
Iridium 2-Stage Dialing	\$1.99 /each
Iridium- Other satellite networks (Globalstar, Thuraya, BGAN, IsatPhone,)	\$11.99 /each
Local 10 Service Includes 10 monthly minutes and a local number * *requires a new SIM card for lines with existing service	
Activation Fee	\$0.00
Monthly Fee	\$50.00 /monthly
Iridium- PSTN	\$1.27 /each
Iridium-Iridium	\$0.90 /each
Iridium SMS	\$0.60 /each
Iridium 2-Stage Dialing	\$1.99 /each
Iridium- Other satellite networks (Globalstar, Thuraya, BGAN, IsatPhone,)	\$11.99 /each
Standard Service Includes 20 monthly minutes	
Activation Fee	\$0.00
Monthly Fee	\$59.00 /monthly
Iridium- PSTN	\$1.27 /each
Iridium-Iridium	\$0.90 /each
Iridium SMS	\$0.60 /each
Iridium 2-Stage Dialing	\$1.99 /each
Iridium- Other satellite networks (Globalstar, Thuraya, BGAN, IsatPhone,)	\$11.99 /each
Iridium Service Rates- Pre-Paid	
75 minute pre-paid card valid for (30) Days	\$150.00 /each
150 minute pre-paid card valid for (60) Days	\$285.00 /each
200 minute pre-paid card valid for (6) Months	\$499.00 /each
500 minute pre-paid card valid for (1) Year	\$769.00 /each
1000 minute pre-paid card valid for (2) Years	\$1,457.00 /each
3000 minute pre-paid card valid for (2) Years	\$3,299.00 /each
5000 minute pre-paid card valid for (2) Years	\$5,200.00 /each
Add 30 Day Expiration	\$52.00 /each
Add 50 minutes to existing pre-paid card.	\$65.00 /each
Iridium GO Service Rates	
Iridium GO Basic - Includes 5 data minutes	
Activation	\$0.00
Service Monthly	45.00/month
Iridium - PSTN	\$1.18 /each
Iridium -Iridium	\$1.18 /each
Iridium- Other Satellite Networks	\$12.73 /each
Iridium- Voicemail	\$0.77 /each
Iridium 2-Stage	\$1.42/each

SMS	\$0.24 /each
Local Number Monthly Fee	\$5.87 /each
Iridium GO 75 - Includes 75 data minutes	
Activation	\$0.00
Service Monthly	85.00/month
Iridium - PSTN	\$1.18 /each
Iridium -Iridium	\$1.18 /each
Iridium- Other Satellite Networks	\$12.73 /each
Iridium- Voicemail	\$0.77 /each
Iridium 2-Stage	\$1.42 /each
SMS	\$0.24 /each
Local Number Monthly Fee	\$5.87 /monthly
Iridium GO 150 - Includes 150 data minutes	
Activation	\$0.00
Service Monthly	110.00/month
Iridium - PSTN	\$1.18 /each
Iridium -Iridium	\$1.18 /each
Iridium- Other Satellite Networks	\$12.73 /each
Iridium- Voicemail	\$0.64 /each
Iridium 2-Stage	\$1.42 /each
SMS	Free
Local Number Monthly Fee	\$5.87/monthly
Iridium GO Unlimited - Includes Unlimited data minutes and SMS	
Activation	\$0.00
Service Monthly	135.00/month
Iridium - PSTN	\$1.18 /each
Iridium -Iridium	\$1.18 /each
Iridium- Other Satellite Networks	\$12.73 /each
Iridium- Voicemail	\$0.64 /each
Iridium 2-Stage	\$1.42 /each
SMS	Free
Local Number Monthly Fee	\$5.99 /monthly
Satellite Phone	